



Thank you for taking our tests. We hope they will prove useful in your future endeavors.
Your test is broken down into different parts.

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Personalized analysis of the report

The personality traits that are distinct to the profile of Sunder are :

Behaviour and Personality :

Intuitive, puts confidence in his first impressions, immediate sense of decision, creative sensibility

Enthusiastic and always open to new needs and ideas, he likes creative and unforeseen work, great sense of initiative

Strong intellectual reactivity, sensitive, rather emotive, does not need any external pressure to help motivate

Sociable, Jovial, likes to multiply his contacts, charismatic, energetic, attentive to his external environment

Motivations, aspirations and values :

Conscious of his strong potential, impassionate, does not fear the competition, nothing seems to stop him

Independant, a liberal thinker, capacity to self-motivate, flees from mutual and common constraints

Realistic and Pragmatic, concentrated on his proper objectives and those of the team, does not believe in gratifying

Weaker points, points to develop : Sunder needs to...

Pay more attention to detail, stay rational, take care not to confuse instinctive and impulsive acts with intuition



CENTRAL TEST TEMPERAMENT EVALUATOR

Sunder RANGARAJAN's profile

Respect and be organised regarding delays and procedures, exercise care and reflexivity

Show a little more modesty, be more careful and realistic in order to avoid any error of understanding

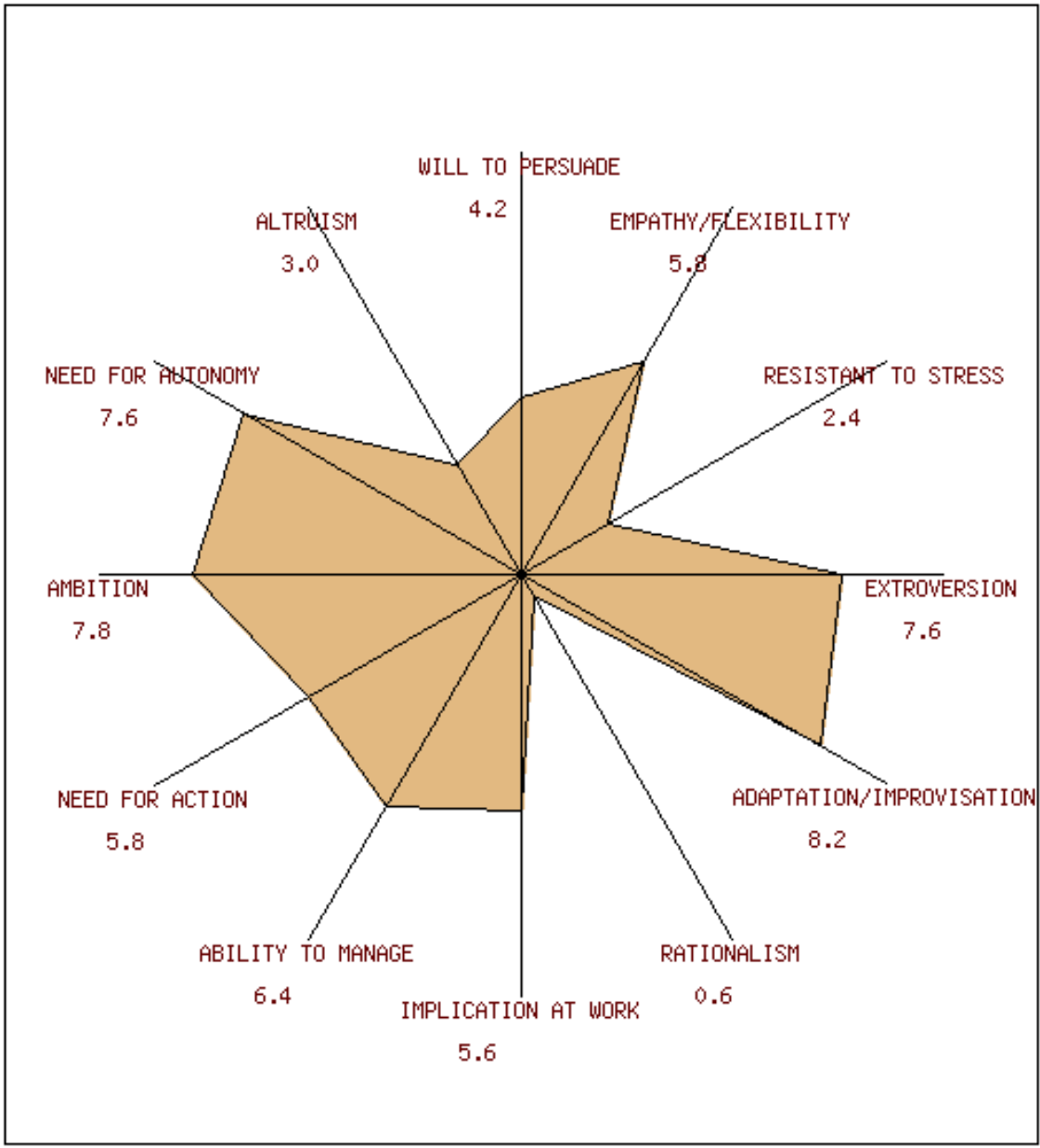
Main profile of Sunder :

« Intuition »

An « intuitive » person favours a global outlook on things, without overly burdening himself/herself with details that he/she often deems unnecessary. Always on the move, he/she enjoys improvising and, adapting time and again to new situations, despite the risk of becoming disarranged. He/She is easily talked into supervising others, and seems quite at ease, socially.

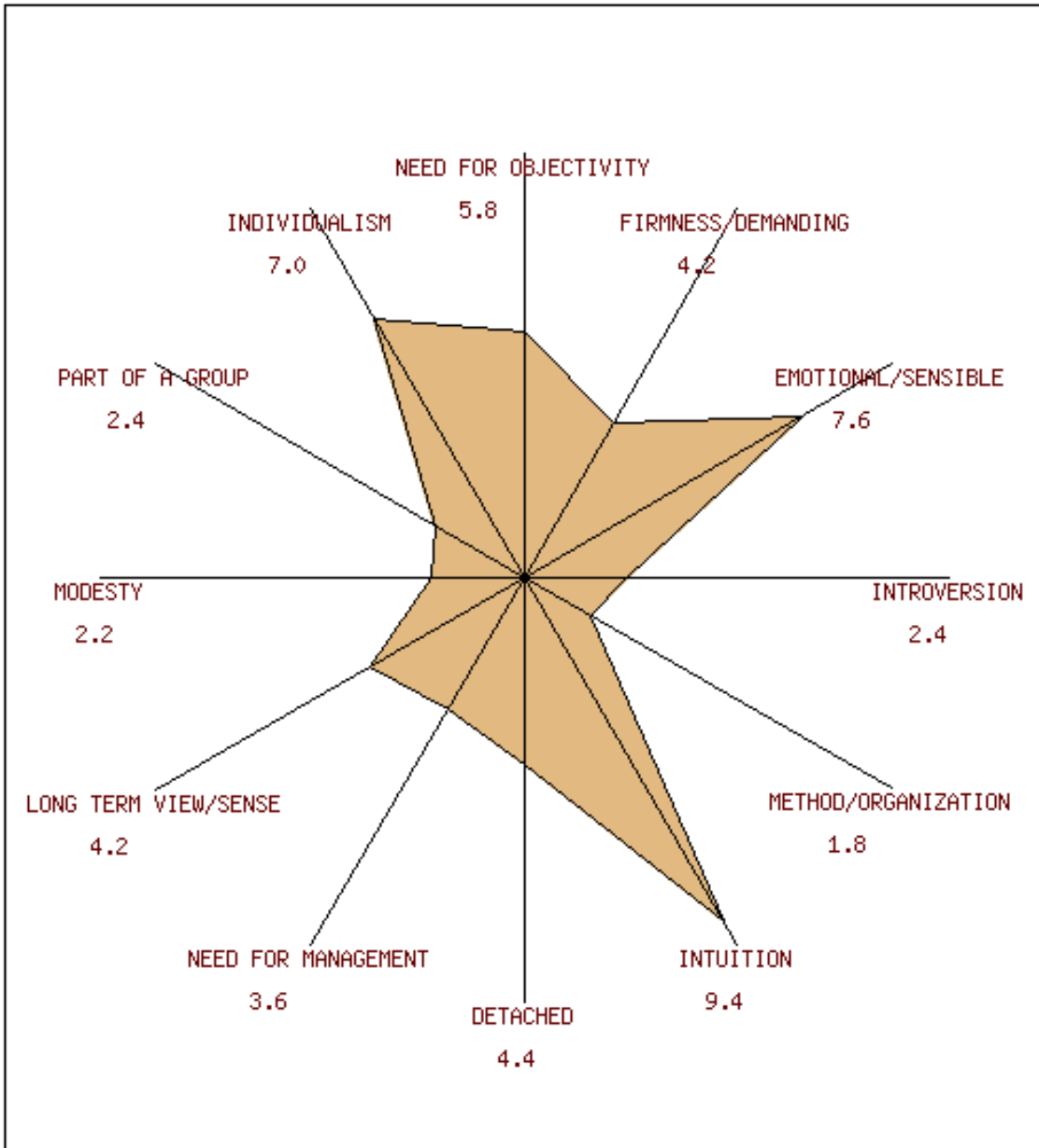
The Graph

Your principal results (score out of 10)



The Inverted Graph

Opposing factors



The Comments

Note: Certain character traits may seem contradictory in the descriptions.

NEED FOR OBJECTIVITY

WILL TO PERSUADE

You are demanding in a humane way and strive to maintain a strong professional uprightness, being equally demanding with your staff.

You are direct and objective. You know when to be quiet, knowing that it is sometimes the best way to get your point across. Your main quality is speaking and acting with poise. For this you have a sense of moderation and a definite desire to be diplomatic while staying calm and defending your goals. You seek to establish harmonious situations and manage to obtain the other person's trust. Then you are able to be convincing rather than persuasive, and your actions and words earn respect.

If you can objectively question your own convictions, you can seem clumsy when it comes to evaluating the ideas of others.

Strengths: Moderate and humanely fair, you have the quality of those who know when to talk and when to be quiet.

Weaker points: You can seem clumsy, because at times you are too honest, when it comes to questioning the convictions of others.

Points to work on: With your qualities, do not hesitate to be more convincing, or persuasive, even it means being conscientiously shrewd.

FIRMNESS/DEMANDING

EMPATHY/FLEXIBILITY

When you are sure of yourself, you strive for a consensus in negotiations, that is, it is important for you to reach an agreement that satisfies everyone involved. You are highly adaptable and have a talent for mediation. You are open to dialogue and ready to make concessions and seek compromises provided you are sure of the integrity of the person you are dealing with.

You are, in fact, intuitive and clear-sighted, yet always on your guard and capable of suddenly changing your tune, should something lead you to be distrusting, much to the surprise of everyone involved. You are also just as capable of standing firmly, remaining uncompromising and set in your ways when conditions require this, and you have become aware of its necessity.

Strengths: You strive for a consensus, yet remain firm, clear-sighted and open to discussion.

Weaker points: Your abrupt attitude changes can be disturbing to others. You can appear to be non-objective.

Points to work on: You could express your views more clearly.

Sunder RANGARAJAN's profile

EMOTIONAL/SENSIBLE

RESISTANT TO STRESS

You are rather high-strung. Your mind is maybe a bit too often surprised by your emotions, which do not always give you enough time to think things over. A little too susceptible and often affected by things that catch you off your guard, it is likely that you act without thinking.

By becoming more aware of your high-strung nature you could harness its quick wittedness and the strong convictions it affords you.

In fact, and especially when your work immensely interests you, it is unnecessary to put you under pressure. You are determined and willing. You rarely need outside influences or constraints in order to advance or meet your goals in time and on time.

Strengths: Your high-strung tendency endows you with a very reactive intellect, which itself, is constantly generating new creative ideas. You do not need outside influences to push you to do what you need to do.

Weaker points: You sometimes get emotionally carried away.

Points to work on: In your work, try to take things as impersonally as possible.

Quote: Many of the world's greatest contributions to mankind have come to us from the highly-strung. (Proust)

INTROVERSION

EXTROVERSION

You are curious and enthusiastic, and constantly seek new contacts. Your cheerfulness is catchy and actively contributes to the friendly atmosphere, which to you, is necessary in a professional context. Your outgoing nature makes you generous and receptive to others, which means you would do well in jobs that depend on relational qualities like communication, sales or teaching.

You undoubtedly make a good friend, but it is possible that your being a bit disorganized and your good nature be viewed by some as excessive, putting off certain colleagues.

Strengths: Generous with your time and receptive to others, you have a buoyant disposition, which positively influences those around you, making you perfect for work with a strong relational dimension.

Weaker points: Your energies can sometimes become too scattered, making it difficult for you to focus on your work.

Points to work on: Heightened concentration and acting a bit more reserved.

METHOD/ORGANIZATION

ADAPTATION/IMPROVISATION

Because it seems that only very inventive, creative or improvised work appeals to you, you are admired for your enthusiasm and your capacity to react in impromptu circumstances. Always a step ahead of new needs, you are bubbling with ideas and initiatives. You know how to outguess your clients by proposing solutions which meet their new needs. You are constantly on the lookout for new things and could even have the talents of a forerunner.

But beyond your improvisation qualities, your lack of methodology can stop you from seeing some of your projects to their final stages. In the end, it would be to your advantage to surround yourself with organized staff who know that order and planning are not just a waste of time!

Strengths: Enthusiastic and always a step ahead of new needs, you have strong initiative-taking qualities, even the talents of a forerunner.

Weaker points: Make sure that your thoughts are not too utopian. Do not always leave tasks you find boring to others.

Sunder RANGARAJAN's profile

Points to work on: Carefulness, temperance and organization as well as respect for deadlines and procedures.

INTUITION

RATIONALISM

You can be said to be very intuitive especially as far as your first impressions go, which, even if they are not based on objective reasoning, are often accurate. You have a good feeling for things with a sort of immediate knowledge that does not rely on cause-and-effect reasoning.

Your intuition makes you an active person, very likely to come up with creative solutions.

In your areas of expertise, you are worthy of trust. But you can sometimes prove to be more instinctive than intuitive.

Strengths: You are very intuitive and rarely have wrong first impressions. You are quick to act and make immediate decisions. Your intuition should go hand in hand with your creativity.

Weaker points: Impulsive and subjective, you are often imprecise in your work.

Points to work on: Be careful not to confuse instinctive and impulsive actions with intuitive ones.

DETACHED

IMPLICATION AT WORK

You like a job well done and you like to finish that which you have started. However, if you doubt the legitimacy of an objective, you find the necessary arguments to save time and energy. Voluntary, you give your best to accomplish tasks that you like and those that give you recognition.

Strengths : Perseverant, you know how to manage your time and change your interests to the moment.

Weaker points : Your implication to work is sometimes unequal to your projects.

Points to work on : Do not hesitate to launch yourself in to a fresh challenge which would permit you to get fully involved.

NEED FOR MANAGEMENT

ABILITY TO MANAGE

You have definite potential for directing a team because you are both humane and professional and know how to harness the qualities of those concerned in order to carry out a group effort.

Your managerial qualities come more from your manner of making each person feel free to speak and take initiative than it does from an ironhanded authority. For even if you know how to use authority, you prefer by far creating an atmosphere where confidence and sharing reign and where all people feel equally implicated.

Strengths: You have real potential to direct and manage reasonably-sized teams and know how to instill confidence rather than impose yourself as "boss."

Weaker points: It is possible that since you do not like to use authority, you might not always be able to get your message across, especially when up against rebellious people.

Points to work on: Do not hesitate to be authoritative, when necessary. It is not only a means of imposing one's will, but also a necessary tool for making and standing by important decisions.

Sunder RANGARAJAN's profile

LONG TERM VIEW/SENSE

NEED FOR ACTION

You like to see concrete results rapidly in your undertakings. Even if you take time to reflect in order to conceptualize your work data, you do not like the feeling of straying nor of abstraction, which you sometimes get when things get too drawn out.

For you, an idea is only valuable once it becomes concrete. Empirical by nature, you want to know where you are going. It is immediate results, which pave the way for your projects.

Short-term action however does not entirely satisfy you because you harbor a certain desire for reflection and complex data.

Strengths: You are dynamic and empirical and quickly know how to turn an idea into concrete action.

Weaker points: You have been known to be hasty.

Points to work on: You don't necessarily need to plan out your projects so systematically, setting goals that are impossible to meet.

MODESTY

AMBITION

Without necessarily being a careerist, you do aspire to undertaking major projects. There is no doubt that succeeding professionally is important to you.

You know how to maintain acceptable limits, ready to seize opportunities that come your way.

You have qualities stemming from a burning desire to succeed, and your path seems to be directed towards work and professional commitments. You are enthusiastic in your attitudes and not afraid of competition; it has even proved beneficial in advancing ambitious and original ideas, which you use to your advantage.

Strengths: As enthusiastic as you are determined, your motivations and capacities will be able to take you where you want to go.

Weaker points: A lack of moderation could push you to go too quickly.

Points to work on: By being a little more cautious and foresightful, you could move ahead with more composure.

PART OF A GROUP

NEED FOR AUTONOMY

While understanding the needs of fully integrating yourself within your work environment and more importantly within your team, you like to feel capable of making decisions and of working alone.

You are independent and, once goals have been clearly defined, appreciate more than anything, being trusted and given the means to decide. You then prove firm and efficient, doing everything in your power to accomplish successfully the mission given you, for you do not like to disappoint.

In this respect, you have an independent spirit without refusing the established order. You are maybe even a bit ambitious. Your need to belong resembles more a desire for social recognition.

Strengths: You are independent and like to be personally entrusted with assignments, in which case you become very efficient since you dislike letting people down.

Weaker points: Your need for independence sometimes makes you forget you are working on a team.

Points to work on: Independence comes with time. Depending on the context, you would undoubtedly gain from fitting into the group a bit better.



Sunder RANGARAJAN's profile

INDIVIDUALISM

ALTRUISM

For the moment, you are concentrating your energies on your own goals. One would not describe you as being particularly social or humanistic. As far as you are concerned, before reaching a level of dedication to others, one must first successfully analyze oneself.

Your personal fulfillment counts above all else right now and you have enough humility to be able to admit that for the moment, nothing you do will be out of anything but self-interest.

You are pragmatic and mean to first find your own balance professionally by devoting your energies to your current projects.

Strengths: You are realistic and especially pragmatic. You know what you need to do.

Weaker points: In the eyes of certain people, you are maybe too concentrated on your own goals.

Points to work on: Don't think that you have nothing to give to others.

The Detailed Table

The following table summarizes your results from the questionnaire.

The column on the right describes the principle factor. The column on the left describes the opposing factor. The "X" represents where you stand in relation to the dimension.

Therefore the farther the "X" is to the right, the stronger your tendency for the principal factor. The farther the "X" is to the left, the stronger your tendency for the opposite factor. A score in the middle would imply a yet unpronounced tendency.

OPPOSING FACTOR	A	B	C	D	E	F	G	H	I	J	K	PRINCIPAL FACTOR
NEED FOR OBJECTIVITY					X							WILL TO PERSUADE
Honesty / Ethical sense / Need for objectivity												Skilled / Cunning / Ability for conviction
FIRMNESS/DEMANDING							X					EMPATHY/FLEXIBILITY
Determination in negotiations												Listens to other's needs / Seeks a consensus
EMOTIONAL/SENSIBLE			X									RESISTANT TO STRESS
Passionate / No need for external pressure												Emotionally stable / Need for external pressure
INTROVERSION									X			EXTROVERSION
Discreet / Appreciates a calm environment												Enjoys contact / Participates in a lively working environment
METHOD/ORGANIZATION										X		ADAPTATION/IMPROVISATION
Likes to answer definite needs / Planner												Goes above and beyond need of the customer
INTUITION	X											RATIONALISM
Intuition / Global vision / Subjectivity												Factual spirit / Taste for detail / Objectivity
DETACHED							X					IMPLICATION AT WORK
Emotional detachment/Likes stability												Personal implication at work/ 'Workaholic'
NEED FOR MANAGEMENT								X				ABILITY TO MANAGE
Yearn for a hierarchy or an effective structure												Likes to be in charge of a team
LONG TERM VIEW/SENSE							X					NEED FOR ACTION
Likes complexity, long-term projects / Vision in time												Likes to see immediate results / Dynamic
MODESTY									X			AMBITION
Advances step by step / Faithful to commitments												The need to surpass (sometimes opportunistic)
PART OF A GROUP									X			NEED FOR AUTONOMY
Desire for involvement / Needs to work in a team												Independent spirit / Ability to self-motivate
INDIVIDUALISM				X								ALTRUISM
Defends personal interests (or those of the team)												Needs to help others / Sense of service
OPPOSING FACTOR	A	B	C	D	E	F	G	H	I	J	K	PRINCIPAL FACTOR

Your General Profile

This section offers an analysis of the adequacy of your profile, in relation to various work personality profile-types. The profiles have been statistically determined.

A perfect correlation corresponds to a rate of 100%. The first two profiles are the most important.

Please note: The interpretation of the profiles should complement the principal results of the 12 standard behavioural dimensions. These profiles actually correspond to personality-types that our R & D statistically recovered from different population samples. Since every personality is unique, it is rare for a candidate's profile to correspond exactly to his/her nearest profile-type.

Behaviour

1	« Intuition »	100%
2	« Emotive - Implication at work »	83%
3	« Independant »	80%
4	« Dynamic »	73%
5	« Combative »	57%
6	« Cooperative »	38%
7	« Devoted »	20%
8	« Judicious »	20%
9	« Conscientious »	0%

1 « Intuition » 100%

An « intuitive » person favours a global outlook on things, without overly burdening himself/herself with details that he/she often deems unnecessary. Always on the move, he/she enjoys improvising and, adapting time and again to new situations, despite the risk of becoming disarrayed. He/She is easily talked into supervising others, and seems quite at ease, socially.

2 « Emotive - Implication at work » 83%

This profile corresponds to certain individuals for whom the personality types 'emotivity', and 'personal implication at work', are particularly prominent. Sensitive, creative and endowed with a strong intellectual adaptability, this individual needs no external pressure for motivation. As a matter of fact, he/she is often passionate about his/her work. He/She can, however, lack self-confidence and may encounter certain difficulties in managing his/her emotions when confronted with failure. He/She may also lose heart easily if his/her strong commitment is not valued, or acknowledged by his/her company.



Sunder RANGARAJAN's profile

- 3 « Independent » 80%
- The main characteristic of the "independent" profile is a significant need for autonomy, associated to a certain level of individualism. It denotes someone who dislikes being conditioned by a group, or by standards, or procedures that are too rigid. Professionally, an "independent" person likes to be free of all commitment and tends to appear more introverted than outgoing. He/She is stimulated by creative work, and is not afraid to rise to new challenges. Ultimately, he/she is proficient in self-management, but needs to make quite some effort to accept hierarchy, or even team work.
- 4 « Dynamic » 73%
- A "dynamic" personality is primarily characterized by an energetic and sociable temperament. He/She is a friendly, enthusiastic individual, who is appreciated by his/her colleagues. More Interested in the practical aspects than the theory, a "dynamic" person likes to obtain rapid results in everything he/she takes on. For that matter, he/she avoids long-drawn-out projects whenever possible. Quite ambitious, he/she enjoys diversity at work, seeing it as an effective antidote for boredom and stagnation. He/She may, however, lack concentration and perseverance on long term projects.
- 5 « Combative » 57%
- A "combative" person appreciates negotiations and can be resolute and demanding, which means he/she's not always easy to get on with. He/She likes to persuade his/her interlocutors with finesse and firmness, using ruse wisely. Charismatic and ambitious, he/she is enterprising, and willing to face his/her responsibilities in order to stand up for his/her own interests, and those of his/her team or organization.
- 6 « Cooperative » 38%
- A "cooperative" person is characterized as having more of a consensual than a combative personality. He/She searches for common ground with his/her interlocutors, favouring trusting relationships, based on honesty, to do so. He/She is more committed to his/her selflessness and devotion to others and to his/her team, than he/she is to personal ambition.
- 7 « Devoted » 20%
- A "devoted" personality can be primarily characterized by the need to belong to a group, in which one may, additionally, play a social role. Furthermore, this person is neither troubled by established structures, nor hierarchy. He/She is somewhat outgoing. His/Her main weakness may be his/her excessive altruism and devotion, notably if he/she practises a profession of a commercial nature.
- 8 « Judicious » 20%
- A « judicious » person is by nature level-headed. He/She considers action as only having any real value in the medium or long term. He/She achieves his/her objectives, thanks to his/her perseverance, in addition to his/her considerable capacity for concentration and reflection.



9 « Conscientious »

0%

An individual characterized by this profile, generally displays excellent professional conscience by deeply committing himself/herself to a company or a project. He/She is methodical, organized and tenacious in his/her work. He/She likes precision and needs to know where he/she is headed, as he/she prefers to evolve in a steady and structured environment. On the other hand, he/she can become flustered if tasks and objectives are not clearly defined or are frequently changed. A "conscientious" person accepts hierarchical organization and, even if he/she is sometimes a little reserved, he/she appreciates belonging to a close-knit team.

How different professions suit your profile

Below, 35 general job clusters, representing the majority of internationally recognized careers, are analyzed with respect to your profile.

A perfect correlation corresponds to a rate of 100%.

Adequacies generally fall somewhere between 50 and 100%.

To visualize the reference grid of the profession, click on "details" (html version of your report).

PRODUCTION / MARKETING / INFORMATION TECHNOLOGY / RESEARCH

1	Artistic and editorial positions	80%
2	Operational marketing / Product development	57%
3	Craftsman / Graphic Design / Drafting	50%
4	Technical project management	31%
5	Functional marketing / Economic or financial research	29%
6	Research and Development (IT, industrial, etc.)	27%
7	Organizational consulting / Quality management	25%
8	Technical support and maintenance	24%
9	Operations / Maintenance / Network architecture	20%
10	Logistics / Production management	20%
11	Research and development technician	9%

1	Artistic and editorial positions	80%
	<i>Graphic designer, interactive design specialist, creative / technical writer, art director, etc.</i>	

- Designs and produces artistic creations (both graphic and editorial) relying, for the most part, on computer technology (DTP, graphic software, etc.).
- Works according to the artistic director's instructions and in collaboration with other services (marketing, sales, production, etc.), adapts easily.
- This position can be freelance.



Sunder RANGARAJAN's profile

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|---|--|-----|
| 2 | Operational marketing / Product development | 57% |
| | <i>Direct or operational marketing, product manager, marketing assistant, merchandiser (mass distribution, etc.).</i> | |
| | <ul style="list-style-type: none"> - Operational marketing aims at optimizing the overall performance of a particular article (product, packaging, price, promotion.) - This requires an excellent coordination with the other departments (sales, manufacturing, research, etc.) as well as with all external partners and service providers. - This type of position spans very diversified methods and levels of responsibility (direct marketing, internet, etc.) - In some industries, new marketing positions are less frequent during periods of economic duress. | |
| 3 | Craftsman / Graphic Design / Drafting | 50% |
| | <i>Graphic Arts technicians (computer graphics designer), layout artists, DTP designers, technical draftsmen, etc.</i> | |
| | <ul style="list-style-type: none"> - Produces artistic or graphic creations or reproductions. - Relies, for the most part, on advanced technology. An excellent command of computer tools is often required (Desktop Publishing, graphics software, etc.) - Creative talent alone is insufficient for this type of position. Good levels of organization, perseverance and attention to detail are also required. - This can be a freelance position. | |

BUSINESS / COMMUNICATION / MANAGEMENT / ADMINISTRATION

- | | | |
|----|---|-----|
| 1 | Communication / Public Relations / Advertising | 84% |
| 2 | Journalism | 74% |
| 3 | Functional management | 68% |
| 4 | Prospection / Sales / Business development | 64% |
| 5 | Sales person / Product Representative / Pharmaceutical sales rep. | 63% |
| 6 | Store sales person / Shop manager | 57% |
| 7 | Human Resource Management | 52% |
| 8 | Client support and management / customer services | 49% |
| 9 | Finance / Management supervisor / Sales administrator | 39% |
| 10 | Consulting / Expert (consultant / fiscal advisor / coach...) | 38% |
| 11 | Sales or marketing assistant | 37% |
| 12 | Financial and accounts auditor | 36% |
| 13 | Purchasing/ Director of Purchases | 34% |
| 14 | Customer representation / Technical sales | 33% |
| 15 | Before-sales / Business engineering | 30% |
| 16 | Legal Professions | 24% |
| 17 | Executive services / corporate services | 22% |
| 18 | Accounting /Administration | 12% |



Sunder RANGARAJAN's profile

- 1 **Communication / Public Relations / Advertising** 84%
Communications rep (internal, external, or financial,) media planner or PR manager, press relations attaché (or associate), client account manager...
- Communication finds itself in very different universes, including, among others, businesses, public institutions and specialized agencies.
 - It consists of presenting a company's image, products or services to a particular public.
 - It can be used to address the media (press relations,) investors (financial communication,) and salaried workers (internal communication, etc.)
 - In some cases, the company may prefer to subcontract. Work within an agency can be centred around customer relations or more focused on the creative aspect.
 - Whether working in a business or in an agency, a communication manager is renowned for his relational sense, dynamism, great capacity to adapt, and his strong ability to mobilize and persuade.
- 2 **Journalism** 74%
Journalist, editor-in-chief, photo reporter, etc.
- Leading an editorial team, the editor-in-chief is responsible for the contents and coherence of the articles within a publication. This person determines, with the help of the journalists, both the subject matter and the "voice" of the publication.
 - The journalist collects, verifies and writes up information.
 - The photo and cameraman-reporter specialize in picture taking and filming respectively. They must perfectly master the necessary techniques while also showing journalistic initiative-taking qualities and a keen sense of judgement.
- Work is primarily to be found in the written press, but also in the audiovisual sector.
- 3 **Functional management** 68%
Director of an SMI (small and medium-scale industry), store manager, functional manager (finance, marketing, sales, etc.)
- A functional manager has profound responsibilities, including :
- Coordinating and managing a business' or a department's resources.
 - Deciding which strategies to follow and how they are to be implemented.
 - Possessing strong managerial skills, in human resources and equally in business.
- 4 **Prospection / Sales / Business development** 64%
Sales rep., sales engineer, senior account executive, advertising manager (sells advertising space,) business executive, head of sector, etc.
- The goal of a sales representative is to ensure customer satisfaction and company profit.
 - Within the framework of the designated sector (product line, geographical zone, or type of clientele), the rep. identifies prospective clients and contacts them in order to schedule appointment (although sometimes sales can be effectuated over the phone).
- In these types of positions, which require a genuine resistance to stress, you will need to be able to :
- Negotiate contracts (price, delivery dates, payment conditions, etc.).
 - Make sure that sales and marketing department heads are informed of qualitative information.
 - Take initiative to find customers.



CENTRAL TEST TEMPERAMENT EVALUATOR

Sunder RANGARAJAN's profile

- | | | |
|---|---|-----|
| 5 | Sales person / Product Representative / Pharmaceutical sales rep. | 63% |
| | <ul style="list-style-type: none"> - Sales representatives are in charge of visiting existing clients or prospecting potential clients, in order to sell company products and services. - Must have relational skills (feel comfortable with sales negotiations, for example), and be highly mobile to succeed in this sector. | |
| 6 | Store sales person / Shop manager | 57% |
| | <ul style="list-style-type: none"> - A sales person greets customers, advises them and takes their payment for articles. - Contributes to the overall organization of the store: takes part in pricing, and stocks both shelves and the reserve. - A shop manager deals with the stock and inventory (ordering, etc.), the sales team(s), and with tracking sales. | |
| 7 | Human Resource Management | 52% |
| | <p><i>Personnel manager, head of recruitment, training manager/officer, deputy director of human resources, etc.</i></p> <p>Jobs in human resource management and related fields are key to a company's success, and entail the following responsibilities :</p> <ul style="list-style-type: none"> - Establishing salaries, recruiting and training personnel, career development, and personnel mobility. - The bigger the company, the more this position will be important in its overall strategy. | |

MISCELLANEOUS JOBS

- | | | |
|---|--------------------|-----|
| 1 | Social Services | 58% |
| 2 | Hotel and Catering | 54% |
| 3 | Education | 53% |
| 4 | Paramedical | 29% |
| 5 | Medical | 24% |
-
- | | | |
|---|--|-----|
| 1 | Social Services | 58% |
| | <p><i>Social worker, family counsellor, community worker, psychologist</i></p> | |

Social workers play multiple roles, working towards social insertion. Their work often falls within the framework of national and/or local policies, meant to rehabilitate problem neighbourhoods, and thus demand close collaboration with numerous institutional and associative factions. They work to fight unemployment and violence and to encourage professional insertion. In addition to the desire to help, and a strong sense of altruism, these positions require a high level of motivation, composure and resistance to stress.



Sunder RANGARAJAN's profile

2 Hotel and Catering 54%

'Maître d'hôtel', waiter/waitress, bartender, wine waiter, room clerk, restaurant manager

The 'maître d'hôtel' ('maître D' or headwaiter) is in charge of greeting restaurant customers and overseeing the table service in the restaurant. All service and greeting trades in the hotel and restaurant industry demand a pleasant disposition, courteousness, availability and considerable flexibility, as working hours are often very irregular.

For managerial positions especially (restaurant or hotel manager), responsibilities include customer relations, and also the supervision of the kitchen and the restaurant.

3 Education 53%

Educator, school teacher, professor...

- Whether in charge of teaching multiple or only one subject, a teacher's mission remains the same: to awaken children's desire to learn, thus enabling them to acquire knowledge and know-how.
- Teachers guide children in their work, teach them to be autonomous and evaluate their personal and academic progress.
- In addition to classroom instruction, these professions also demand a good deal of preparatory work as well as time spent marking papers.